





Fox Crossing Fire Department Fox Crossing Fire; APX Radios

09/23/2023

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09/23/2023

Fox Crossing Fire Department 1326 COLD SPRING ROAD NEENAH, WI 54956

RE: Motorola Quote for Fox Crossing Fire; APX Radios Dear Todd Sweeney,

Motorola Solutions is pleased to present Fox Crossing Fire Department with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide Fox Crossing Fire Department with the best products and services available in the communications industry. Please direct any questions to Eric Schroeder at eschroeder@baycominc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Eric Schroeder Communications Consultant

Motorola Solutions Manufacturer's Representative



Billing Address: FOX CROSSING FIRE DEPT, VILLAGE OF 1326 COLD SPRING ROAD NEENAH, WI 54956 US QUOTE-2345376 Fox Crossing Fire; APX Radios

Quote Date:09/23/2023

Expiration Date:11/22/2023 Quote Created By: Eric Schroeder Communications Consultant eschroeder@baycominc.com 920-544-4203

End Customer: Fox Crossing Fire Department Todd Sweeney tsweeney@foxcrossingwi.gov 920-422-1354

Contract: 24752 - WCA Payment Terms:30 NET

Radio programming included.

| Line # | Item Number | Description | Qty | List Price | Contract Price |
|--------|------------------|---|-----|------------|----------------|
| | APX™ 8000 Series | APX8000XE | | | |
| 1 | H91TGD9PW6AN | APX 8000 ALL BAND PORTABLE MODEL 2.5 | 73 | \$7,392.32 | \$5,396.39 |
| 1a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 73 | \$6.00 | \$4.38 |
| 1b | Q806CB | ADD: ASTRO DIGITAL CAI OPERATION | 73 | \$567.00 | \$413.91 |
| 1c | Q361AN | ADD: P25 9600 BAUD TRUNKING | 73 | \$330.00 | \$240.90 |
| 1d | QA02006AC | ENH: APX8000XE RUGGED RADIO | 73 | \$880.00 | \$642.40 |
| 1e | Q58AL | ADD: 3Y ESSENTIAL SERVICE | 73 | \$184.00 | \$184.00 |
| 1f | QA05509AA | DEL: DELETE UHF BAND | 73 | -\$800.00 | -\$584.00 |
| 1g | H38BS | ADD: SMARTZONE OPERATION | 73 | \$1,650.00 | \$1,204.50 |
| 1h | QA05751AA | ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY) | 73 | \$0.00 | \$0.00 |
| 1i | QA01427AG | ALT: APX8000/XE HOUSING GREEN | 73 | \$28.00 | \$20.44 |



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QUOTE-2345376 Fox Crossing Fire; APX Radios

| Line # | Item Number | Description | Qty | List Price | Contract Price |
|--------|------------------------|--|-----|------------|----------------|
| 1j | QA09113AB | ADD: BASELINE RELEASE SW | 73 | \$0.00 | \$0.00 |
| 2 | NNTN8860A | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA | 73 | \$186.50 | \$136.15 |
| 3 | PMMN4106D | AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT GREEN | 73 | \$665.28 | \$485.65 |
| 4 | LSV00Q00202A | DEVICE PROGRAMMING | 73 | \$85.00 | \$85.00 |
| | APX™ 6000 Series | APX6000 XE | | | |
| 5 | H98UCF9PW6BN | APX6000 700/800 MODEL 2.5 PORTABLE | 363 | \$3,595.00 | \$2,624.35 |
| 5a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 363 | \$6.00 | \$4.38 |
| 5b | Q361AR | ADD: P25 9600 BAUD TRUNKING | 363 | \$330.00 | \$240.90 |
| 5c | QA02006AA | ENH: APX6000XE RUGGED RADIO | 363 | \$880.00 | \$642.40 |
| 5d | Q58AL | ADD: 3Y ESSENTIAL SERVICE | 363 | \$184.00 | \$184.00 |
| 5e | H38BT | ADD: SMARTZONE OPERATION | 363 | \$1,320.00 | \$963.60 |
| 5f | QA05751AA | ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY) | 363 | \$0.00 | \$0.00 |
| 5g | QA01427AB | ALT: IMPACT GREEN HOUSING | 363 | \$28.00 | \$20.44 |
| 5h | Q806BM | ADD: ASTRO DIGITAL CAI OPERATION | 363 | \$567.00 | \$413.91 |
| 5i | QA09113AB | ADD: BASELINE RELEASE SW | 363 | \$0.00 | \$0.00 |
| 6 | NNTN8860A | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA | 363 | \$186.50 | \$136.15 |
| 7 | PMMN4106D | AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT GREEN | 363 | \$665.28 | \$485.65 |
| 8 | LSV00Q00202A | DEVICE PROGRAMMING | 363 | \$85.00 | \$85.00 |
| | APX™ 6500 / Enh Series | ENHANCEDAPX6500 | | | |



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| Line # | Item Number | Description | Qty | List Price | Contract Price |
|--------|--------------|--|-----|------------|----------------|
| 9 | M25URS9PW1BN | APX6500 ENHANCED 7/800 MHZ MOBILE | 61 | \$3,383.12 | \$2,469.68 |
| 9a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 61 | \$6.00 | \$4.38 |
| 9b | G51AU | ENH: SMARTZONE OPERATION APX6500 | 61 | \$1,320.00 | \$963.60 |
| 9c | G67DT | ADD: REMOTE MOUNT E5 APXM | 61 | \$327.00 | \$238.71 |
| 9d | G78AT | ENH: 3 YEAR ESSENTIAL SVC | 61 | \$288.00 | \$288.00 |
| 9e | GA01606AA | ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED | 61 | \$0.00 | \$0.00 |
| 9f | G843AH | ADD: AES ENCRYPTION AND ADP | 61 | \$523.00 | \$381.79 |
| 9g | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 61 | \$0.00 | \$0.00 |
| 9h | G335AW | ADD: ANT 1/4 WAVE 762-870MHZ | 61 | \$15.00 | \$10.95 |
| 9i | G806BL | ENH: ASTRO DIGITAL CAI OP APX | 61 | \$567.00 | \$413.91 |
| 9j | GA01670AA | ADD: APX E5 CONTROL HEAD | 61 | \$717.00 | \$523.41 |
| 9k | GA01693AA | ADD : LEGACY TRUNNION SCREW KIT | 61 | \$11.00 | \$8.03 |
| 91 | W22BA | ADD: STD PALM MICROPHONE APX | 61 | \$79.00 | \$57.67 |
| 9m | W969BG | ADD: MULTIKEY OPERATION | 61 | \$363.00 | \$264.99 |
| 9n | G361AH | ENH: P25 TRUNKING SOFTWARE APX | 61 | \$330.00 | \$240.90 |
| 90 | B18CR | ADD: AUXILIARY SPKR 7.5 WATT APX | 61 | \$66.00 | \$48.18 |
| 9р | QA09113AB | ADD: BASELINE RELEASE SW | 61 | \$0.00 | \$0.00 |
| 10 | LSV00Q00202A | DEVICE PROGRAMMING | 61 | \$85.00 | \$85.00 |
| | APX™ 8500 | | | | |
| 11 | M37TSS9PW1AN | APX8500 ALL BAND MP MOBILE | 21 | \$5,893.68 | \$4,302.39 |
| 11a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 21 | \$6.00 | \$4.38 |
| 11b | GA01513AB | ADD: ALL BAND MOBILE ANTENNA (7/8/V/U) | 21 | \$105.00 | \$76.65 |



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| Line # | Item Number | Description | Qty | List Price | Contract Price |
|--------|--|---|-----|------------|----------------|
| 11c | G51AT | ENH:SMARTZONE | 21 | \$1,650.00 | \$1,204.50 |
| 11d | G78AT | ENH: 3 YEAR ESSENTIAL SVC | 21 | \$288.00 | \$288.00 |
| 11e | GA05509AA | DEL: DELETE UHF BAND | 21 | -\$800.00 | -\$584.00 |
| 11f | GA01606AA | ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED | 21 | \$0.00 | \$0.00 |
| 11g | B18CR | ADD: AUXILIARY SPKR 7.5 WATT APX | 21 | \$66.00 | \$48.18 |
| 11h | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 21 | \$0.00 | \$0.00 |
| 11i | G67EH | ADD: REMOTE MOUNT E5 MP | 21 | \$327.00 | \$238.71 |
| 11j | GA01517AA | DEL: NO J600 ADAPTER CABLE NEEDED | 21 | \$0.00 | \$0.00 |
| 11k | QA05751AA | ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY) | 21 | \$0.00 | \$0.00 |
| 111 | G806BL | ENH: ASTRO DIGITAL CAI OP APX | 21 | \$567.00 | \$413.91 |
| 11m | GA01670AA | ADD: APX E5 CONTROL HEAD | 21 | \$717.00 | \$523.41 |
| 11n | W22BA | ADD: STD PALM MICROPHONE APX | 21 | \$79.00 | \$57.67 |
| 110 | QA09113AB | ADD: BASELINE RELEASE SW | 21 | \$0.00 | \$0.00 |
| 11p | G361AH | ENH: P25 TRUNKING SOFTWARE APX | 21 | \$330.00 | \$240.90 |
| 12 | LSV00Q00202A | DEVICE PROGRAMMING | 21 | \$85.00 | \$85.00 |
| | DVR-LX P25 Digital Vehicular Repeater | | | | |
| 13 | TT3925A | SMARTCONNECT | 2 | \$166.00 | \$166.00 |
| 14 | TT06069AA | DVR STANDARD ORANGE SUITCASE | 2 | \$0.00 | \$0.00 |
| 15 | TT4006A | DVR-LX GPS DRIVEN DEACTIVATION | 2 | \$111.00 | \$111.00 |
| 16 | TT06279AA | DVR/VRX FOR USE WITH ALL BAND APX8500 MOBILE | 2 | \$0.00 | \$0.00 |
| 17 | TT06567AA | DVR-LX AUTHENTICATION | 2 | \$222.00 | \$222.00 |
| 18 | TT06568AA | DVR-LX RM-OTAP | 2 | \$222.00 | \$222.00 |
| | | | | | |



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| Line # | Item Number | Description | Qty | List Price | Contract Price |
|---------------------------------|--------------|--|-----|-------------|----------------|
| 19 | TT3817A | DVR-LX PSU CONVENTIONAL SCAN | 2 | \$0.00 | \$0.00 |
| 20 | TT06075AA | DVR STANDARD 120VAC POWER SUPPLY | 2 | \$0.00 | \$0.00 |
| 21 | DDN2087A | DVR-LX IN-BAND 4 YEAR EXTENDED HARDWARE WARRANTY | 2 | \$1,053.00 | \$1,053.00 |
| 22 | TT3891A | DVR LX 800 MHZ SUITCASE IN- BAND - FREQUENCY PLAN B | 2 | \$22,442.00 | \$22,442.00 |
| 23 | LSV01Q03648A | VR PROGRAMMING SERVICES | 2 | \$85.00 | \$85.00 |
| Grand Total \$3,265,899.60(USD) | | | | .60(USD) | |



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Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the Legal Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)