

1 **360-032024**

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3 **RESOLUTION: Approving \$500,000 from the Spirit Fund's Government Identified Community Projects**  
4 **Category to Expand the Childcare Space and Program Offerings at the Oshkosh YMCA**

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6 **TO THE WINNEBAGO COUNTY BOARD OF SUPERVISORS:**

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8 **WHEREAS**, childcare is essential for growing economic development and worker stability; and

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10 **WHEREAS**, when the community was at risk of losing available childcare spaces, the Oshkosh  
11 Community YMCA (hereinafter "YMCA") stepped up to meet that need; and

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13 **WHEREAS**, the YMCA has 3 full-time Childcare centers, located at the 20th Ave YMCA, Downtown  
14 YMCA, and its newest addition, located on the UWO campus; and

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16 **WHEREAS**, YMCA's program expansion provides a safe and healthy option for families in need of  
17 childcare and with few alternatives; and

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19 **WHEREAS**, with a total cost of \$3,832,438, and the YMCA requesting \$500,000 from the ARPA  
20 Commission for this undertaking, this project increases childcare capacity by adding 40-50 slots.

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22 **NOW, THEREFORE, BE IT RESOLVED** by the Winnebago County Board of Supervisors that \$500,000  
23 from the Spirit Fund's Government Identified Community Project category be approved to expand  
24 childcare space and program offerings at the YMCA. This funding is contingent on the YMCA remaining  
25 committed to its mission to strengthen the lives of individuals, families, and the community.

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27 **BE IT FURTHER RESOLVED** by the Winnebago County Board of Supervisors that upon completion, the  
28 YMCA will submit supporting documentation to the Winnebago County Finance Director outlining the  
29 expenditures. The documentation will be submitted within 6 months of the completion of the project but  
30 not to exceed 5 years from date of disbursement.

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32 **BE IT FURTHER RESOLVED** by the Winnebago County Board of Supervisors that the YMCA shall be  
33 responsible for reimbursement to Winnebago County for any disbursed funds which are determined by  
34 Winnebago County to have been misused or misappropriated. Any reimbursement of funds which is  
35 required by Winnebago County shall be due within 45 days after giving written notice to recipient of such  
36 misuse or misappropriation.

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Respectfully submitted by:  
ARPA Strategy and Outcomes Commission  
Committee Vote: 9-0

Fiscal Note: *The Spirit Fund will be reduced by \$500,000.*

Vote Required for Passage: **Two-Thirds of Membership**

Approved by the Winnebago County Executive on \_\_\_\_\_.

\_\_\_\_\_  
Jonathan D. Doemel  
Winnebago County Executive

# County Board Report



DATE: March 19, 2024  
FROM: Office of the County Executive  
AGENDA ITEM: Resolution: 360-032024 Approving \$500,000 from the Spirit Fund's Government Identified Community Projects Category to Expand the Childcare Space and Program Offerings at the Oshkosh YMCA

## **General Description:**

After a request from the Oshkosh YMCA for more time to review, this item is back before the commission for approval.

## **Action Requested:**

Motion to recommend the county board pass a resolution to grant \$500,000 to the Oshkosh YMCA for child care facilities expansion.

## **Procedural Steps:**

Committee of Jurisdiction:	ARPA Strategy & Outcomes	Meeting Date:	March 6, 2024
Action taken:	_____	Vote:	9-0
County Board:	_____	Meeting Date:	_____

## **Background:**

The Oshkosh YMCA submitted an on-time application during the survey period. Later, the YMCA wanted to review a different project in Omro. After review, their original project in the city of Oshkosh is more financially feasible.

The original completed application is included in the packet for the commission's review. As is the resolution.

## **Policy Discussion:**

The Oshkosh YMCA reports that 40-50 children will be served under the project. Those children come from the Oshkosh area, and including Omro and Winneconne.

The commission needs to make a motion to advance the resolution to county board.

The commission has recognized Government Identified Community Projects that support or enhance county services:

1. Oshkosh YMCA increases the number of available placements in a safe, fun, educational childcare setting that allows children in the Oshkosh community to grow up healthier and more connected to one another. The YMCA childcare programs complement work being done in the Winnebago County Health Department, Human Services, and Parks Department.
2. Oshkosh YMCA childcare programs are an essential piece of the economic puzzle in Winnebago County. These spirit funds requested help to ensure more families have the childcare they need to remain in Winnebago County and demonstrate broad support for this important program expansion.

**Committee Discussion and Recommendation:**

Many on the commission felt that the needs of child care are a huge issue for the community. They recommend this capital infrastructure grant unanimously.

**Attachments:**

1. Oshkosh Community YMCA Winnebago County Spirit Fund Opportunities Application and Attachments

# **Application Document**

Oshkosh Community YMCA

Spirit Fund Opportunities Application Attachments

## **Spirit Fund Opportunities Application**

### **Demographics/Basic Information**

**Name of Organization:**

Oshkosh Community Young Men's Christian Association, Inc. (doing business as Oshkosh Community YMCA)

**Organization Website and Social Media:**

Website: <http://www.oshkoshymca.org/>

Facebook: <https://www.facebook.com/oshkoshymca/>

Instagram: <https://www.instagram.com/oshkoshymca/>

Twitter: <https://twitter.com/oshkoshymca>

LinkedIn: <https://www.linkedin.com/company/oshkosh-community-ymca/mycompany/?viewAsMember=true>

YouTube: <https://www.youtube.com/channel/UC7zK9p7lIn9POTjPTHpa1zg>

**Mailing Address:** 324 Washington Avenue, Oshkosh WI 54901

**Application Point of Contact:**

Patti Weissling

[pattiweissling@oshkoshymca.org](mailto:pattiweissling@oshkoshymca.org)

(920) 236-3380; direct line (920) 230-8952

**CEO/Executive Director of Organization:**

Jeff Schneider

[jeffschneider@oshkoshymca.org](mailto:jeffschneider@oshkoshymca.org)

(920) 236-3380

**Finance Director/Controller/CFO (if applicable):**

Judy Rehm

[judyrehm@oshkoshymca.org](mailto:judyrehm@oshkoshymca.org)

(920) 236-3380

**About the Organization: (history, mission, what do you do, who do you serve, etc):**

The Oshkosh Community YMCA (the Y) is a nonprofit organization whose mission is to put Christian principles into practice through programs that build healthy spirit, mind, and body for all. Guided by our core values of caring, honesty, respect, and responsibility, the Y is dedicated to giving people of all ages, backgrounds, and walks of life the opportunity to reach their full potential. We believe that everyone – no matter who they are or where they're from – deserves the opportunity to become healthier,

more confident, connected, and secure. Everything the Y does is in service of ensuring people and communities thrive.

The Y's areas of impact are Youth Development – empowering young people to reach their full potential, Healthy Living – improving individual and community well-being, and Social Responsibility – giving back and inspiring action in our communities.

When George Williams founded the first YMCA in Industrial Revolution-era London, he sought to create a supportive community to help young men like himself address pressing social challenges. The idea found a home in the United States seven years later at the Old South Church in Boston. The last 170+ years have seen the Y's mission grow exponentially, and today the Y engages more than 10,000 communities across the U.S.

The Oshkosh Y has been a part of the Oshkosh community for nearly 70 years. Through good times and tough times, the Y has continued to provide services to all who need it. The Y is bigger than a building and more than a gym. Today, we remain committed to meeting the basic needs of our community by empowering youth, individuals, families, and seniors through membership and programs that support financial self-sufficiency, build social connections, and improve health and well-being. As the largest charity in the Oshkosh community, those with need have come to rely on these services. A strong community can only be achieved when we invest in our kids, our health, and our neighbors.

The Y welcomes people of all ages and walks of life, which is why our programs, services, and initiatives are so wide ranging. We nurture the potential of children through Youth Development, improve our community, state, and nation's health and well-being by promoting Healthy Living, and foster a sense of Social Responsibility by providing opportunities to give back and support neighbors.

Though we serve all of Winnebago County, our service area, as described by Y-USA and prepared by Business Analyst for ArcGIS Pro, has a population of 82,004 with 33,119 households; 7,381 are households with disabilities. Our Diversity Index is 26.8. Sixty-two percent of the youth in our community service area are served by the Oshkosh Y, and 1 in 4 people of all ages are Y members. This number does not include those individuals that are just program participants. In the last five years, the Y has received more than 3.5 million visits!

**Number of paid staff:** 409 full-time and part-time

**Describe the organization's ability to receive an award and comply with audit requirements:**

CliftonLarsonAllen LLP conducts an audit and review for the Oshkosh Y annually.



## **Project Information**

**Name of the project:** Oshkosh Community YMCA 20<sup>th</sup> Avenue Childcare Expansion

**Location of the project:** 3303 W. 20<sup>th</sup> Avenue, Oshkosh WI 54904

**Estimated total cost of the project:** \$3,832,438

**Requested award from the Spirit Funding:** \$500,000

### **How will the project improve the quality of life in the county for years to come?**

In Winnebago County we know families need childcare services and there are not enough resources to meet those needs. There are currently over 545 children 0-2 years of age and more than 365 children 2 years and older on waitlists in Winnebago County (CCR&R Current Issues & Challenges Provider Survey, January 2023). Our Downtown and 20<sup>th</sup> Avenue facilities are at capacity with extensive waiting lists into the hundreds, particularly our 20<sup>th</sup> Avenue location.

According to the Wisconsin Economic Development Institute, Wisconsin businesses and employers perceive that a lack of affordable childcare in the state is negatively impacting the state economy and their businesses. An Oshkosh employer responded to a Facebook survey the Y conducted in May 2023 by saying, "I am an employer and we have had individuals that have struggled to come back after leave due to the huge childcare need that is out there. Some have extended their leave, others have had to piece together a plan, and others have had to end their employment." The Bipartisan Policy Center estimates the long-term economic impact of Wisconsin's childcare crisis between \$4.2 to \$6.4 billion!

As one of the largest providers of childcare services in our community, the Y is known for its quality care. We currently operate two licensed, full-time centers within our YMCA facilities, one at 3303 W. 20<sup>th</sup> Avenue and the other at 324 Washington Avenue. We provide care and services to 201 children, ages 6 weeks through 6 years. In addition, each center has a 4K classroom in collaboration with the Oshkosh Area School District. On July 1, 2023, the Y will assume operation of the former University of Wisconsin – Oshkosh Children's Learning and Care Center located at 608 Algoma Boulevard on the UWO Campus. It will be known as Oshkosh YMCA Childcare at UWO and will have a capacity of 138.

In 2022, we began planning for expansion of our 20<sup>th</sup> Avenue Childcare in response to our community's critical need for childcare. We are scheduled to begin a feasibility study in fall 2023, with hopes of launching a capital campaign in early 2024. Our plan is

to add additional classrooms and increase our center enrollment by 40-50 kids, depending upon age.

Businesses will benefit because parents will be able to go to work knowing their children are receiving quality, nurturing care. Studies show children who receive quality childcare enter school with better math, language, and social skills. Access to these programs helps parents maintain employment, improve productivity, and miss fewer workdays thus supporting them in their efforts toward financial self-sufficiency. For those with financial need, the Y participates in the Wisconsin Shares childcare subsidy program. We also make our **FOR ALL** Financial Assistance Program funding available to families where Wisconsin Shares may not fully satisfy their needs or if the family has a need and did not qualify for Wisconsin Shares. **FOR ALL** Financial Assistance is our mission program ensuring that everyone, regardless of their financial circumstances, can belong to our Y, participate in programs, and improve their lives. We are investing in the future by investing in our youth. In addition, our economy will benefit from successful businesses being able to recruit and retain staff and accomplish their goals.

**How many individuals does the project anticipate serving annually?**

**Overall:** Current capacity enrollment at the Oshkosh Y 20<sup>th</sup> Avenue Childcare Facility is 122 kids (Downtown facility – 79 kids and effective July 1, 2023, Oshkosh YMCA Childcare at UWO – 138 kids), depending upon ages. With expansion of 20<sup>th</sup> Avenue Childcare, the Y would be able to serve an additional 40-50 children for a total of 162-172 at this site (or 379-389 combined at all three facilities).

**Within Winnebago County:** Almost 100% of the kids and families we serve are located within Winnebago County. Therefore, the number of children we anticipate serving annually is the same as listed above in the previous question or an additional 40-50 children.

**What areas of the county will the project serve?**

**School District, zip code, or municipalities within Winnebago County:** The entire county of Winnebago will be served; however, we anticipate the majority of children and families coming from the 54901, 54902, and 54904 zip code areas.

**What is the process for tracking individuals served?**

Children and families served are tracked continuously based on enrollment at each of the Y's childcare facilities. Procure is used to track each individual child daily to ensure the utmost safety and security. Our enrollment capacity is set by the Department of Children and Families. We also maintain records in compliance with State of Wisconsin licensing, which audits our records randomly at least twice a year.



**Will this project increase your operational budget? If so, what is the organization's plan to sustain and maintain the project?**

The Oshkosh Community YMCA 20<sup>th</sup> Avenue Childcare Expansion will increase the Y's operational budget. There will be both revenue and expense associated with the childcare facility making the project self-sustaining.

**Please attach the proposed scope of work and project timeline.**

### **Project Funding**

**Please list funding sources (amount and funders) currently received or pledged as well as anticipated other sources of funding specific to the project.**

The Y has received an estate gift of \$100,000.00 to be used towards the 20<sup>th</sup> Avenue Childcare Facility expansion. Other sources of funding specific to the project would come from donations and pledges in response to a capital campaign. Depending upon the success of the campaign, any Spirit Fund dollars received, and the cost of the project, the Y may need to consider a loan to finance the remainder.

**Would Spirit Fund dollars be utilized as a match for other grants/awards/funding opportunities? If applying for other funds what is the timeline for a decision?**

No, Spirit Fund dollars would not be utilized as a match. To date, the Y has not applied for other funding for the project.

**Does the organization conduct a third-party audit? (Attach the most current audit report)**

Yes, CliftonLarsonAllen LLP performs a third-party audit for the Y annually.

**Is the project dependent on receiving the full amount requested?**

No, however, receiving the full amount requested would be helpful since the Y will be opening an offsite childcare facility at the UWO campus on July 1, 2023. This decision was not planned or budgeted, but in response to the unexpected closure of the UWO Children's Learning and Care Center. Our decision to respond and help our community in need has left us facing several unbudgeted expenses.

**Does the proposed program involve collaboration with other organizations? (This is defined as organizations that have an established MOU or at a minimum, a strong, 2-way working relationship that together address problems and deliver outcomes that are not easily or effectively achieved by working alone.)**

No

## **Government Funding**

**Does the organization regularly receive other government funding (local, state, or federal)? (list government and the amount)**

Yes, the Y receives Child and Adult Care Food Program (CACFP) funding through the USDA (federal funding). The amount of funding received varies based on the number of eligible children enrolled.

**What percent of this project will be funded by government funds (local, county, state & federal)?**

The Y does not anticipate any project funding from government funds unless we receive some sort of grant.

**Has the organization received ARPA funds from any municipality, state, or federal government?**

Yes

**Please list all funding received from Winnebago County in the last 5 years.**

	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Older Adult Health & Wellness Services	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
CLTS	\$25,209				

## **Applicant Agrees:**

By submitting this application, the applicant agrees to the following

- The individual submitting the application is authorized to apply for the funds on behalf of the organization
- The project will be completed by December 31, 2026
- The funds may not be spent on operational needs or as a pilot program
- The organization may be required to conduct a third-party audit of the funds
- The organization may be requested to attend a funding interview
- The individual and key leaders of the organization have read the Spirit Fund Framework Document and Funding Opportunities Information located on the county's website

## **Attachment Checklist:**

- o Application Document
- o Project Budget
- o Most Current Audit Report
- o Proposed Scope of Work
- o Timeline for the Project
- o Organization's 2023 Operating Budget

# **Project Budget**

Oshkosh Community YMCA

Spirit Fund Opportunities Application Attachments

YMCA- Child Care Addition and Renovation			
	Description		Amount (Average)
Option 1			\$ 3,832,438
Priority #1			
Daycare Renovation and Addition			
	Renovation - Corridor Remodel - Light Renovation		\$40,071
	Renovation - Staff Resource Room - Heavy Renovation		\$82,590
	Renovation - Finishes Remodel - Medium Renovation		\$287,514
	Renovation - Kitchen Layout - Heavy Renovation		\$176,970
	New Firewall		\$170,471
	New Construction		\$2,163,298
	Structural Reinforcement / Roof Tie In		\$34,308
	Earthwork and Site Utilities		\$93,393
	Site Improvements - Paving, Landscaping, etc.		\$121,471
	Playground Equipment		\$381,197
<input type="radio"/>	Kitchen Equipment- Existing		\$0
<input type="radio"/>	Technology - By Owner		\$0
<input type="radio"/>	Furnishings, Fixtures and Equipment (FFE)		\$275,000
<input type="radio"/>	Asbestos Abatement		\$6,156
Daycare Addition and Renovation Subtotal			\$3,832,438
Total			\$3,832,438



# **Most Current Audit Report**

Oshkosh Community YMCA

Spirit Fund Opportunities Application Attachments

**OSHKOSH COMMUNITY Y.M.C.A.**  
**FINANCIAL STATEMENTS**  
**YEAR ENDED DECEMBER 31, 2022**



CPAs | CONSULTANTS | WEALTH ADVISORS

[CLAcconnect.com](http://CLAcconnect.com)

**OSHKOSH COMMUNITY Y.M.C.A.  
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YEAR ENDED DECEMBER 31, 2022**

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Oshkosh Community Y.M.C.A.  
Oshkosh, Wisconsin

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the accompanying financial statements of Oshkosh Community Y.M.C.A., which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oshkosh Community Y.M.C.A. as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Oshkosh Community Y.M.C.A. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Oshkosh Community Y.M.C.A.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.



***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Oshkosh Community Y.M.C.A.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Oshkosh Community Y.M.C.A.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

***Report on Summarized Comparative Information***

We have previously audited Oshkosh Community Y.M.C.A.'s 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 9, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Board of Directors  
Oshkosh Community Y.M.C.A.

**Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The operating and endowment fund columns within the statements of financial position, activities, and cash flows are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

A handwritten signature in black ink that reads "CliftonLarsonAllen LLP". The signature is written in a cursive, flowing style.

**CliftonLarsonAllen LLP**

Oshkosh, Wisconsin  
April 10, 2023

**OSHKOSH COMMUNITY Y.M.C.A.  
STATEMENT OF FINANCIAL POSITION  
DECEMBER 31, 2022**

	2022				2021
	Without Donor Restrictions		With Donor Restrictions		(For Comparative Purposes Only)
	Operating Fund	Endowment Fund	Restrictions	Total	Total
ASSETS					
CURRENT ASSETS					
Cash and Cash Equivalents	\$ 2,019,173	\$ -	\$ 17,299	\$ 2,036,472	\$ 5,306,819
Certificates of Deposit	1,200,000	-	-	1,200,000	-
Accounts Receivable, Net of Allowance of \$36,005	144,260	-	-	144,260	233,856
Inventory	6,532	-	-	6,532	5,618
Prepaid Expenses	10,535	-	-	10,535	10,535
Pledges Receivable, Net	171,000	-	12,049	183,049	194,223
Total Current Assets	3,551,500	-	29,348	3,580,848	5,751,051
INVESTMENTS	-	147,961	622,097	770,058	982,190
PROPERTY AND EQUIPMENT, NET	24,601,215	-	-	24,601,215	24,730,150
LONG-TERM CERTIFICATES OF DEPOSIT	1,000,000	-	-	1,000,000	-
LONG-TERM PLEDGES RECEIVABLE, NET	141,389	-	-	141,389	285,849
INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATION	-	2,192,990	-	2,192,990	2,628,009
Total Assets	\$ 29,294,104	\$ 2,340,951	\$ 651,445	\$ 32,286,500	\$ 34,377,249
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts Payable	\$ 245,721	\$ -	\$ -	\$ 245,721	\$ 174,643
Current Portion of Long-Term Debt	45,163	-	-	45,163	203,784
Other Current Liabilities	320,586	-	-	320,586	300,436
Agency Trust Accounts	31,254	-	-	31,254	31,509
Deferred Revenue	224,918	-	-	224,918	183,979
Total Current Liabilities	867,642	-	-	867,642	894,351
LONG-TERM DEBT, LESS CURRENT PORTION AND UNAMORTIZED FINANCE FEES	4,219,036	-	-	4,219,036	4,885,054
Total Liabilities	5,086,678	-	-	5,086,678	5,779,405
NET ASSETS					
Without Donor Restrictions:					
General Operating	24,207,426	-	-	24,207,426	24,958,470
Endowment	-	2,340,951	-	2,340,951	2,860,538
Total Net Assets Without Donor Restrictions	24,207,426	2,340,951	-	26,548,377	27,819,008
With Donor Restrictions	-	-	651,445	651,445	778,836
Total Net Assets	24,207,426	2,340,951	651,445	27,199,822	28,597,844
Total Liabilities and Net Assets	\$ 29,294,104	\$ 2,340,951	\$ 651,445	\$ 32,286,500	\$ 34,377,249

See accompanying Notes to Financial Statements.



**OSHKOSH COMMUNITY Y.M.C.A.  
STATEMENT OF ACTIVITIES  
YEAR ENDED DECEMBER 31, 2022**

	2022				2021 (For Comparative Purposes Only)
	Without Donor Restrictions		With Donor Restrictions	Total	Total
	Operating Fund	Endowment Fund			
<b>REVENUES, GAINS, AND OTHER SUPPORT</b>					
Contributions of Financial Assets	\$ 906,640	\$ 1,000	\$ 12,049	\$ 919,689	\$ 2,691,891
Capital Campaign Contributions	14,410	-	-	14,410	45,297
United Way	22,500	-	-	22,500	16,250
Grants	988,491	-	-	988,491	713,358
Memberships	3,300,837	-	-	3,300,837	2,596,341
Program Service Fees and Rentals	4,030,999	-	-	4,030,999	3,578,665
Merchandise Sales	42,818	-	-	42,818	38,109
Miscellaneous	14,240	-	-	14,240	15,175
Net Assets Released from Restrictions:					
Satisfaction of Restrictions	163,836	(151,960)	(11,876)	-	-
Total Revenues, Gains, and Other Support	9,484,771	(150,960)	173	9,333,984	9,695,086
<b>EXPENSES</b>					
Salaries and Wages	4,498,724	-	-	4,498,724	3,991,680
Employee Benefits and Payroll Tax	1,026,486	-	-	1,026,486	993,844
Contracted Services	1,209,625	-	-	1,209,625	1,000,850
Supplies	671,205	-	-	671,205	552,903
Occupancy	1,150,921	-	-	1,150,921	929,347
National Dues Support	122,241	-	-	122,241	111,772
Miscellaneous	218,353	-	-	218,353	98,520
Bad Debt	61,007	-	-	61,007	35,873
Interest	164,127	-	-	164,127	213,531
Depreciation	1,022,773	-	-	1,022,773	1,051,474
License and Permits	16,748	-	-	16,748	17,178
Marketing and Promotion	91,420	-	-	91,420	89,678
Total Expenses	10,253,630	-	-	10,253,630	9,086,650
Total Revenues, Gains, and Other Support in Excess (Deficient) of Expenses	(768,859)	(150,960)	173	(919,646)	608,436
<b>OTHER CHANGES IN NET ASSETS</b>					
Interest	17,815	-	-	17,815	8,123
Investment Income	-	296	9,382	9,678	6,645
Net Realized and Unrealized Gain (Loss) on Investments	-	(40,400)	(136,946)	(177,346)	106,556
Change in Interest in Assets Held by Community Foundation	-	(436,019)	-	(436,019)	307,497
Distributions from Community Foundation	-	107,496	-	107,496	98,063
Total Other Changes in Net Assets	17,815	(368,627)	(127,564)	(478,376)	526,884
<b>CHANGE IN NET ASSETS</b>	(751,044)	(519,587)	(127,391)	(1,398,022)	1,135,320
Net Assets - Beginning of Year	24,958,470	2,860,538	778,836	28,597,844	27,462,524
<b>NET ASSETS - END OF YEAR</b>	<u>\$ 24,207,426</u>	<u>\$ 2,340,951</u>	<u>\$ 651,445</u>	<u>\$ 27,199,822</u>	<u>\$ 28,597,844</u>

See accompanying Notes to Financial Statements.



**OSHKOSH COMMUNITY Y.M.C.A.  
STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2022**

	2022				2021 (For Comparative Purposes Only)
	Without Donor Restrictions Operating Fund	Endowment Fund	With Donor Restrictions	Total	Total
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>					
Change in Net Assets	\$ (751,044)	\$ (519,587)	\$ (127,391)	\$ (1,398,022)	\$ 1,135,320
Adjustments to Reconcile Consolidated Net Loss to Net Cash Provided (Used) by Operating Activities:					
Depreciation	1,022,773	-	-	1,022,773	1,051,474
Net Realized and Unrealized Loss (Gain) on Investments	-	40,400	136,946	177,346	(106,556)
Change in Interest in Assets Held by Community Foundation	-	436,019	-	436,019	(307,497)
Allowance for Doubtful Accounts	7,121	-	-	7,121	12,109
Effects of Changes in Operating Assets and Liabilities:					
Accounts Receivable	82,475	-	-	82,475	113,986
Inventory	(914)	-	-	(914)	810
Prepaid Expenses	-	-	-	-	(883)
Pledges Receivable	155,778	-	(144)	155,634	545,282
Accounts Payable	37,031	-	-	37,031	(29,821)
Agency Trust Accounts	(255)	-	-	(255)	6,548
Deferred Revenue	40,939	-	-	40,939	(39,516)
Other Current Liabilities	20,150	-	-	20,150	27,002
Net Cash Provided (Used) by Operating Activities	614,054	(43,168)	9,411	580,297	2,408,258
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>					
Purchase of Property and Equipment	(859,791)	-	-	(859,791)	(164,938)
Purchase of Certificates of Deposit	(2,200,000)	-	-	(2,200,000)	-
Cash Paid for Interest in Assets Held by Community Foundation	-	(1,000)	-	(1,000)	(1,580)
Purchase of Investments	-	(125,224)	(189,100)	(314,324)	(849,944)
Proceeds from Sale of Investments	-	169,392	179,718	349,110	886,611
Net Cash Provided (Used) by Investing Activities	(3,059,791)	43,168	(9,382)	(3,026,005)	(129,851)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>					
Proceeds from Long-Term Debt	2,000,000	-	-	2,000,000	-
Principal Payments on Long-Term Debt	(2,824,639)	-	-	(2,824,639)	(559,134)
Net Cash Used by Financing Activities	(824,639)	-	-	(824,639)	(559,134)
<b>NET INCREASE (DECREASE) IN CASH</b>	(3,270,376)	-	29	(3,270,347)	1,719,273
Cash and Cash Equivalents - Beginning of Year	5,289,549	-	17,270	5,306,819	3,587,546
<b>CASH AND CASH EQUIVALENTS - END OF YEAR</b>	<u>\$ 2,019,173</u>	<u>\$ -</u>	<u>\$ 17,299</u>	<u>\$ 2,036,472</u>	<u>\$ 5,306,819</u>

See accompanying Notes to Financial Statements.

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 1    PRINCIPAL ACTIVITY**

Oshkosh Community Y.M.C.A. (the Organization) was incorporated in 1954 in the state of Wisconsin. The Organization is a nonprofit human care organization whose purpose is to enhance lives by providing quality programs and facilities which help develop and maintain Christian values and ideals. The Organization's primary sources of revenue are from memberships and program service fees and rentals.

**NOTE 2    SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operation and not subject to donor (or certain grantor) restrictions.

*Net Assets With Donor Restrictions* – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restrictions when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Fund Accounting**

To ensure observance of limitations and restrictions placed on the use of resources available to the Organization, the accounts of the Organization are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes.

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Fund Accounting (Continued)**

The self-balancing funds, included as part of net assets without donor restrictions, are as follows:

*Operating Fund* – represents the portion of expendable funds that is available for support of the current operations.

*Endowment Fund* – represents board-designated funds and earnings that are not income generated or subject to restrictions of principal.

**Description of Services**

As stated above, the Organization operates with the purpose to enhance lives by providing quality activities and facilities which help develop and maintain Christian values and ideals. Within this definition, the Organization provides the following activities and services to its members:

Youth	Ice Facility
Membership	Soccer
Fitness and Wellness	Swim Team
Aquatic	Climbing Wall
Child Care and After School	Concession and Pro Shop
Camp	Special Events
Tennis Center	

**Cash and Cash Equivalents**

The Organization defines cash and cash equivalents as highly liquid, short-term investments with a maturity at the date of acquisition of three months or less.

**Accounts Receivable**

Accounts receivable are carried at the original invoice amount, less an estimate made for doubtful receivables based on a review of all outstanding amounts. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using historical experience applied to an aging of accounts. Accounts receivable are written off when deemed uncollectible. Recoveries of accounts receivable previously written off are recorded when received.

Accounts receivable are considered past due if any portion of the receivable balance is outstanding for more than 60 days. Interest is not charged on past due accounts receivable.

**Pledges Receivable**

Unconditional promises to give made to the Organization are recorded in the year the pledge is made. Amounts that are expected to be collected within one year are recorded at their net realizable value. Amounts that are expected to be collected after one year have been discounted using various factors applicable to the donor and Organization in the year in which the contribution was made. An allowance for uncollectible pledges receivable is determined based on experience.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Inventory**

Inventory is valued at the lower of cost or net realizable value, with cost determined on the first-in, first-out method.

**Property and Equipment**

Land, land improvements, buildings, equipment and furnishings, and vehicles are stated at cost, if purchased, or fair value at date of gift, if donated. The Organization's capitalization policy is to capitalize property and equipment with costs greater than \$500. Depreciation is provided using the straight-line method over the following estimated useful lives:

Buildings	40 to 50 Years
Building Improvements	5 to 40 Years
Land Improvements	10 to 20 Years
Equipment and Furnishings	3 to 30 Years
Vehicles	5 Years

**Impairment of Long-Lived Assets**

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less cost to sell.

**Investments**

Investments are presented in the accompanying financial statements at fair value using methodologies described in Note 7 - Investments and Fair Value Measurements. Realized gains and losses on the sale of investments are reported in income based upon the method of specific identification.

Investment income is reported in the accompanying statement of activities as revenue with or without donor restrictions based upon donor-imposed restrictions or governing law.

**Agency Trust Accounts**

Agency trust accounts consist of cash funds held for various agency transactions. These accounts are reflected as liabilities in the accompanying statement of financial position.

**Deferred Membership Revenue**

Revenue from membership dues is recognized on a pro rata basis over the period to which the membership relates.

**Deferred Program Revenue**

Revenue from programs is recognized when the programs are held.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Revenue Recognition**

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Program service fees and rentals are recognized as revenue when the programs are held. Accounts receivable for service fees and rentals total \$144,260 and \$233,856 at December 31, 2022 and 2021, respectively. Unearned program service fees and rentals, which total \$120,667 and \$80,795 at December 31, 2022 and 2021, respectively, are reflected as deferred revenue on the statement of financial position. Revenue recognized from program service fees and rentals over time during the year ended December 31, 2022, totaled \$4,030,999.

Memberships are renewed monthly, quarterly, semi-annually, or annual and include multiple distinct performance obligations, including access to the Organization's facilities and discounts on program fees during the membership period.

Unearned membership revenue, which totaled \$104,251 and \$103,184 at December 31, 2022 and 2021, respectively, is reflected as deferred membership revenue on the statement of financial position. Revenue recognized from monthly, quarterly, semi-annual, and annual membership dues is recognized over time and totaled \$3,300,837 during the year ended December 31, 2022.

**Measure of Operations**

The board of directors designates only a portion of the Organization's cumulative investment return for support of current operations. The remainder is retained to support operations and capital expenditures of future years and to offset potential market declines.

**Interfund Transfers**

In order to provide for budgeting and expenditure support between funds, interfund transfers are recorded in the fund providing the support and the fund receiving the support. Transfers among funds are reflected as increases and decreases of the various fund balances.

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Taxes Collected and Remitted**

The Organization presents taxes collected and remitted to governmental authorities on the net basis, excluding such amounts from revenue.

**Tax-Exempt Status**

The Organization is tax-exempt under Internal Revenue Code Section 501(c)(3). The tax-exempt status is based upon the stated purpose of the operations and supporting evidence presented to the Internal Revenue Service with the application for tax-exempt status. Such status is subject to re-evaluation should there be changes in operation, character, or purpose of the Organization.

**Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year's presentation. The reclassifications had no impact on previously reported changes in net assets.

**Subsequent Events**

The Organization has evaluated subsequent events through April 10, 2023, the date the financial statements were available to be issued.

**NOTE 3 PRIOR YEAR SUMMARIZED INFORMATION**

The accompanying financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

**NOTE 4 CERTIFICATES OF DEPOSIT**

Certificates of deposit totaling \$2,200,000 are included in the accompanying statement of financial position. The certificates bear interest at 4% and have maturities extending to into 2024, with penalties for early withdrawal. Any penalties for early withdrawal would not have a material effect on the financial statements.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 5 LIQUIDITY AND AVAILABILITY**

The Organization regularly monitors liquidity required to meet its operating needs, liabilities, and other obligations as they become due. Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following at December 31, 2022:

Cash and Cash Equivalents	\$ 2,036,472
Certificates of Deposit	1,200,000
Accounts Receivable	144,260
Pledges Receivable	183,049
Investments	770,058
Interest in Assets Held by Community Foundation	2,192,990
Endowment Spending-Rate Distributions and Appropriations	44,409
Total	<u>6,571,238</u>
Less: Agency Trust Accounts	(31,254)
Less: Net Assets Designated for Endowment Fund	(2,340,951)
Less: Donor Restricted Net Assets	<u>(651,445)</u>
Total Financial Assets Available for General Expenditure	<u><u>\$ 3,547,588</u></u>

The Organization also has \$250,000 available on a line of credit, which could be drawn upon in the event of an anticipated liquidity need.

Our endowment funds consist of donor-restricted and board-designated endowments set up to provide partnership memberships and camp fees for needy children or for general operations. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The Organization's board-designated endowment investments of \$147,961 are subject to an annual spending rate of 5% as described in Note 10. Although management does not intend to spend from the board-designated endowment investments (other than amounts appropriated for general expenditure as part of our board's annual budget approval and appropriation), these amounts could be made available if necessary.

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 6 PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at December 31, 2022:

Oshkosh Y.M.C.A. (Downtown):

Land	\$ 682,333
Land Improvements	221,825
Vehicles	21,774
Buildings	16,718,296
Building Improvements	114,404
Equipment and Furnishings	1,111,407

Oshkosh Y.M.C.A. (West Side):

Land	364,840
Land Improvements	53,334
Buildings	14,274,531
Building Improvements	1,460,989
Equipment and Furnishings	1,834,464

Y.M.C.A. Tennis Center:

Land	53,200
Buildings	927,279
Equipment and Furnishings	50,168
Total at Cost	<u>37,888,844</u>
Less: Accumulated Depreciation	<u>13,287,629</u>
Net Property and Equipment	<u>\$ 24,601,215</u>

Total depreciation expense for the year ended December 31, 2022 was \$1,022,773.

**NOTE 7 INVESTMENTS AND FAIR VALUE MEASUREMENTS**

In determining fair value, the Organization uses various valuation approaches within the fair value measurement framework of accounting standards. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

Accounting standards establish a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. The standards define levels within the hierarchy based on the reliability of inputs as follows:

*Level 1* – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

*Level 2* – Inputs to the valuation methodology based on quoted prices for similar assets or liabilities or identical assets or liabilities in inactive markets, such as dealer or broker markets.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 7 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)**

*Level 3* – Inputs to the valuation methodology are derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable such as pricing models, discounted cash flow models, and similar techniques not based on market, exchange, dealer, or broker-traded transactions, or are supported by little or no market activity.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2022.

*Mutual Funds:* Mutual funds are valued at the last sales price before year-end. There are no restrictions on the redemption of these funds.

*Interest in Assets Held by Community Foundation:* Interest in assets held by Community Foundation represents amounts held at the Oshkosh Area Community Foundation (Foundation). The Foundation invests the assets held in the fund. The income can be distributed. The principal may be distributed if approved in writing by two-thirds of the members of the Organization's governing body and a majority of the board of governors of the Foundation. If distributed, the principal is to be used according to the purposes set forth in the agreement. The agreement governing the assets includes a variance power allowing the Foundation to modify the restrictions on distributions from the fund. The Organization has used the fair value of its pro rata share of the investment pool held by the Foundation to determine the fair value of its interest. The unobservable inputs to the valuation are the underlying assets at the Foundation; therefore, these investments are classified as Level 3 assets within the fair value hierarchy.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2022:

	Level 1	Level 2	Level 3	Total
Investments in Mutual Funds, Presented at Fair Value	<u>\$ 750,981</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 750,981</u>
Cash Equivalents				<u>19,077</u>
Total Investments				<u>\$ 770,058</u>
Interest in Assets Held by Community Foundation	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,192,990</u>	<u>\$ 2,192,990</u>

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 8 PLEDGES RECEIVABLE**

Included in pledges receivable at December 31, 2022 were the following unconditional pledges:

Strong Kids Pledges	\$ 12,049
Capital Campaign Pledges	321,000
Total Pledges Receivable	<u>333,049</u>
Less: Unamortized Discount	<u>(8,611)</u>
Net Pledges Receivable	324,438
Less: Current Portion	<u>(183,049)</u>
Net Long-Term Pledges Receivable	<u><u>\$ 141,389</u></u>
Amounts Due in:	
Less than One Year	\$ 183,049
One to Five Years	141,389
Total Pledges Receivable	<u><u>\$ 324,438</u></u>

Pledges receivable with due dates extending beyond one year are discounted at a rate of 3.0%.

**NOTE 9 RESTRICTIONS ON ASSETS**

Net assets with donor restrictions are restricted for the following purposes as of December 31, 2022:

Subject to Expenditure for Specified Purpose:	
Endowment Expenditures	\$ 373,836
Other	17,299
Subject to the Passage of Time:	
Pledges Receivable that are not Restricted by Donors, but which are Unavailable for Expenditures Until Due	12,049
Endowments Subject to Spending Policy and Appropriation:	
Donor-Restricted Endowment Funds	248,261
Total Net Assets with Donor Restrictions	<u><u>\$ 651,445</u></u>

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or occurrence of the passage of time or other events specified by the donors as follows for the year ended December 31, 2022:

Expiration of Time Restrictions	\$ 11,876
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**OSHKOSH COMMUNITY Y.M.C.A.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022**

**NOTE 10 ENDOWMENT**

The Organization's endowment consists of individual funds established for a variety of purposes. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

The board of directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At December 31, 2022, there were no such donor stipulations. As a result of this interpretation, the Organization retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts) donated to the endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added.

Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund;
2. The purpose of the Organization and the donor-restricted endowment fund;
3. General economic conditions;
4. The possible effect of inflation and deflation;
5. The expected total return from income and the appreciation of investments;
6. Other resources of the Organization; and
7. The investment policies of the Organization.

**Fund with Deficiencies**

From time-to-time, the fair value of assets associated with endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations and from continued appropriation for certain programs that was deemed prudent by the board of directors. There were no such deficiencies as of December 31, 2022.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 10 ENDOWMENT (CONTINUED)**

**Return Objectives and Risk Parameters**

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to protect principal values in terms of current dollars and, over the longer term, to increase principal values enough to offset the impact of inflation. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for donor-specified periods, as well as board-designated funds. Under an investment policy, as approved by the board of directors, the endowment assets are invested in a manner that is intended to produce benchmark return based on a blend of the S&P 500 Index, Barclays Intermediate Government/Bond Index, and 91-day U.S. Treasury Bills, where the returns are weighted 60%, 30%, and 10%, respectively. Bond purchases will be restricted to issues rated A or better by Moody's or Standard & Poor's. Investments in mutual funds are permitted if the quality criteria and management style of the mutual funds substantially adhere to the investment policy. The Organization expects its endowment funds, over time, to provide an average rate of return of approximately 5% plus inflation.

The review of investment performance shall not occur less than annually. Actual returns in any given year will likely vary from this amount.

**Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints. Equity exposure should be within the range of 50% to 70% of the total portfolio market value. Fixed income securities should range from 30% to 50% of the total portfolio market value and cash reserves should be from 0% to 10% of the total portfolio market value. No common stock or bond shall be purchased if the proposed action results in the purchased security accounting for more than 5% of the market value of the entire investment portfolio. In addition, one to two years of anticipated distributions should be covered by money market funds or other highly-liquid investments.

**Spending Policy**

The Organization has a spending policy of appropriating up to 5% for distribution each year determined by using the total portfolio market value on a three-year rolling average with the ending date being December 31 of the prior year. Spending from underwater endowment funds is permitted depending on the degree to which the funds are underwater, unless otherwise precluded by donor intent or relevant laws and regulations.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 10 ENDOWMENT (CONTINUED)**

**Spending Policy (Continued)**

Endowment net assets by type of fund consisted of the following at December 31, 2022:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor Restricted:			
Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity by Donor	\$ -	\$ 248,261	\$ 248,261
Accumulated Investment Gains	-	373,836	373,836
Board Designated	147,961	-	147,961
Total Funds	<u>\$ 147,961</u>	<u>\$ 622,097</u>	<u>\$ 770,058</u>

Changes in endowment net assets were as follows for the year ended December 31, 2022:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Net Assets, Beginning of Year	\$ 232,529	\$ 749,661	\$ 982,190
Investment Returns:			
Investment Income	296	9,382	9,678
Net Appreciation (Realized and Unrealized)	(40,400)	(136,946)	(177,346)
Total Investment Returns	(40,104)	(127,564)	(167,668)
Appropriation of Endowment Assets for Expenditure	(44,464)	-	(44,464)
Endowment Net Assets, End of Year	<u>\$ 147,961</u>	<u>\$ 622,097</u>	<u>\$ 770,058</u>

**NOTE 11 LINE OF CREDIT**

The Organization has a \$250,000 line of credit with Bank First National that requires monthly interest payments at the prime rate (7.50% at December 31, 2022) with a final payment of unpaid principal and interest due August 30, 2023. There was no balance outstanding on this line of credit at December 31, 2022.

**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 12 LONG-TERM DEBT**

Long-term debt consisted of the following at December 31, 2022:

<u>Description</u>	<u>Amount</u>
2.75% note, due in monthly installments of \$8,975 including interest beginning December 6, 2023 to December 6, 2051, secured by all tangible and intangible personal property	\$ 2,000,000
City of Oshkosh, Wisconsin Revenue Bond Series 2017B issued April 1, 2017, assigned to Bank First National, and subsequently amended on November 1, 2019, bearing interest at 3.83% with interest payable monthly and monthly principal payments continuing until April 2042. The bonds are secured by substantially all of the Organization's assets.	<u>2,324,305</u>
Total Debt	4,324,305
Less: Unamortized Loan Fees	<u>60,106</u>
Total Long-Term Debt, Net Unamortized Loan Fees	4,264,199
Less: Current Portion	<u>45,163</u>
Total Long-Term Debt, Less Current Portion and Unamortized Loan Fees	<u><u>\$ 4,219,036</u></u>

The scheduled future maturities of principal on the long-term debt are as follows:

<u>Year Ending December 31.</u>	<u>Amount</u>
2023	\$ 45,163
2024	95,709
2025	99,144
2026	102,451
2027	105,871
Thereafter	3,875,967
Total	<u><u>\$ 4,324,305</u></u>

**OSHKOSH COMMUNITY Y.M.C.A.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2022**

**NOTE 12 LONG-TERM DEBT (CONTINUED)**

On December 6, 2021, the Organization executed the standard loan documents required for securing a loan (the EIDL Loan) from the United States Small Business Administration (the SBA) under its Economic Injury Disaster Loan assistance program in light of the impact of the COVID-19 pandemic on Organization's operations. The principal amount of the EIDL Loan, which was not funded until April 19, 2022, is \$2,000,000, with proceeds to be used for working capital purposes. Interest on the EIDL Loan accrues at the rate of 2.75% per annum and installment payments, including principal and interest, are due monthly beginning 24 months from the date of the EIDL Loan in the amount of \$8,975. The balance of principal and interest is payable thirty years from the date of the promissory note. In connection with the EIDL Loan, the Organization executed the EIDL Loan documents, which include the SBA Secured Disaster Loan Note, dated December 6, 2021, the Loan Authorization and Agreement, dated December 6, 2021, and the Security Agreement, dated December 6, 2021, each between the SBA and the Organization.

**NOTE 13 OTHER CURRENT LIABILITIES**

Other current liabilities consisted of the following at December 31, 2022:

Accrued Wages	\$ 135,954
Withheld and Accrued Payroll Tax	90,111
Accrued Sales Tax	1,385
Other Accrued Liabilities	<u>93,136</u>
Total Other Current Liabilities	<u><u>\$ 320,586</u></u>

**NOTE 14 RETIREMENT BENEFITS**

The Organization contributes to the Y.M.C.A. Retirement Fund for the benefit of all eligible employees. The retirement fund is a nonprofit, tax-exempt defined contribution pension plan serving only Y.M.C.A.'s. Employees contribute 2% of their annual salaries, while the employer contributes 10% of annual salaries. Employees are always vested in their contributions, interest, and dividends. Employer contributions are fully vested immediately. During 2022, employer contributions to the plan amounted to \$241,033.

**NOTE 15 FUNCTIONAL CLASSIFICATION OF EXPENSES**

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy and depreciation, which are allocated on a square footage basis, while the remaining natural expense categories are allocated on the basis of estimates of time and effort.



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 15 FUNCTIONAL CLASSIFICATION OF EXPENSES (CONTINUED)**

Expenses by function for the year ended December 31, 2022 are as follows:

	Program Activities	Management and General	Fundraising	Total
Salaries and Wages	\$ 4,042,823	\$ 263,694	\$ 192,207	\$ 4,498,724
Employee Benefits and Payroll Tax	896,956	82,399	47,131	1,026,486
Contracted Services	1,110,313	99,312	-	1,209,625
Supplies	644,918	26,287	-	671,205
Occupancy	890,973	259,948	-	1,150,921
National Dues Support	87,046	35,195	-	122,241
Miscellaneous	83,423	134,930	-	218,353
Bad Debt	-	61,007	-	61,007
Interest	144,720	19,407	-	164,127
Depreciation	900,231	122,542	-	1,022,773
License and Permits	16,748	-	-	16,748
Marketing and Promotion	1,267	69,619	20,534	91,420
Total Expenses by Function	<u>\$ 8,819,418</u>	<u>\$ 1,174,340</u>	<u>\$ 259,872</u>	<u>\$ 10,253,630</u>

**NOTE 16 CASH FLOW DISCLOSURES**

Cash paid for interest during the year ended December 31, 2022 totaled \$138,291.

Additions to property and equipment included in accounts payable totaled \$34,047 at December 31, 2022.

**NOTE 17 CONCENTRATIONS**

Generally accepted accounting principles require disclosure of information about certain significant estimates and current vulnerabilities due to certain concentrations. These matters included the following:

The Organization maintains cash balances in several commercial banks. Deposits are insured by the Federal Deposit Insurance Corporation up to \$250,000. As of December 31, 2022, the Organization had balances in excess of federally insured limits; however, management believes the risk of loss is low based on the quality of the entities holding these balances.

Government grants accounted for approximately 11% of the Organization's total revenues, gains, and other support for the year ended December 31, 2022



**OSHKOSH COMMUNITY Y.M.C.A.  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**NOTE 18 RELATED PARTIES**

The Organization paid \$117,315 in affiliation membership dues to the National Y.M.C.A. for the year ended December 31, 2022.

The Organization received contributions and membership revenues totaling \$34,738 from board members or their affiliates for the year ended December 31, 2022.



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# **Proposed Scope of Work & Timeline for the Project**

Oshkosh Community YMCA  
Spirit Fund Opportunities Application Attachments



## **Oshkosh Community YMCA Proposed Scope of Work and Project Timeline**

**Project Name:** Oshkosh Community YMCA 20<sup>th</sup> Avenue Childcare Expansion

**Project Summary:** The Oshkosh Community YMCA is planning to expand our 20<sup>th</sup> Avenue Childcare facility to include additional classroom space to increase enrollment by approximately 40-50 children.

A specific timeline has not been developed or adopted as we are in the planning stages at this time. We are working with the architects who designed capital projects for us in the past and have been reviewing their recommendations.

In addition, we have met with the contractors who led our Downtown expansion/renovation project and the 2022 upgrades to our 20<sup>th</sup> Avenue facility to obtain an estimate of the cost involved with our proposed childcare expansion project.

Once we have a tentative plan and estimated costs involved, we will make a decision whether to do just the childcare expansion project or combine it with a much larger renovation and update to our entire 20<sup>th</sup> Avenue YMCA. Either way, our childcare expansion will be our number one priority. A full scope of work and timeline will be available at that time.

Based on the preliminary timelines discussed with our architects and contractors, we anticipate breaking ground in early 2025 with project completion prior to the Wisconsin Spirit Fund Project deadline of December 2026.



# **2023 Operating Budget**

Oshkosh Community YMCA

Spirit Fund Opportunities Application Attachments

Oshkosh Community YMCA  
ORGANIZATION SUMMARY  
For the Twelve Months Ending Sunday, December 31, 2023

	<b>Total</b>
<b>REVENUES</b>	
PARTNERSHIP	\$438,129
GENERAL CONTRIBUTIONS	52,850
PARENTS GROUP	2,850
UNITED WAY	20,000
GRANTS	760,132
GOVERNMENT FOOD REIMBURSEMENT	54,887
ADULT MEMBERSHIP	517,587
YOUTH MEMBERSHIP	110,117
SINGLE FAMILY MEMBERSHIP	324,559
FAMILY MEMBERSHIP	1,684,322
YOUNG ADULT MEMBERSHIP	400,252
SILVER SNEAKERS MEMBERSHIP	365,352
DAILY MEMBERSHIP FEE	88,394
JOINER FEE	34,907
MEMBERSHIP REFUNDS	(2,780)
DASHER BOARDS	8,121
PROGRAM-PARTICIPATION FEES	3,399,813
PROGRAM-LESSONS	271,494
PROGRAM-RENTALS	220,362
PROGRAM-OPEN	84,204
PROGRAM-LEAGUE	136,507
PROGRAM-CAMP	179,880
PROGRAM-SWIM MEET FEES	92,245
PROGRAM-PUNCH CARDS	180
PROGRAM-PERSONAL TRAINING	100,440
MERCHANDISE SALES-CONCESSIONS	24,258
MERCHANDISE SALES-CLOTHING	1,981
MERCHANDISE SALES-EQUIPMENT	12,700
INTEREST REVENUE	92,004
MISCELLANEOUS	4,767
<b>TOTAL REVENUE</b>	<b>9,480,514</b>

<b>EXPENSES</b>	
ADMINISTRATIVE SALARIES	1,507,356
ASSISTANT DEPARTMENT DIRECTOR	396,519
REGULAR HOURLY WAGES	2,473,631
OVERTIME WAGES	600
LIFEGUARD WAGES	307,490
BUILDING SUPERVISOR WAGES	49,147
KITCHEN WAGES	42,042
CLERICAL WAGES	176,704
MEDICAL AND DENTAL INSURANCE	466,131
RETIREMENT CONTRIBUTIONS	252,888
EMPLOYEE WELLNESS	3,000
FICA PAYMENTS	369,432
UNEMPLOYMENT INSURANCE	9,250
WORKERS COMPENSATION INSURANCE	60,552
PROFESSIONAL SERVICES	48,260
CONTRACT SERVICES	1,081,832
BUSSING CONTRACT	38,700
SOFTWARE FEES	110,424
OFFICE SUPPLIES	15,434
MAINTENANCE SUPPLIES	112,223
PROGRAM SUPPLIES	251,465
KITCHEN SUPPLIES	4,200
WORKFORCE DEVELOPMENT SUPPLIES	7,720
FOOD AND BEVERAGES	131,602

	Total
LAUNDRY	23,320
SWIM MEET EXPENSE	55,347
HVAC FILTERS	8,373
FIELD TRIPS	13,200
TELEPHONE	10,800
POSTAGE	12,100
LICENSES AND PERMITS	12,674
BUILDING INSURANCE	12,000
PROPERTY TAX	17,700
SCHOOL RENT	2,310
ELECTRIC	466,059
GAS	169,545
WATER/SEWAGE	124,077
BUILDING MAINTENANCE/REPAIR	184,879
EQUIPMENT PURCHASES (EXPENDABLE)	20,064
EQUIPMENT MAINTENANCE	38,538
ADVERTISING/MEDIA	87,700
PROMOTIONAL MATERIALS/PUBLICATIONS	2,575
HERITAGE CLUB PROMOTION	2,500
STRONG KIDS MARKETING	28,898
FOOD AND BEVERAGES	3,295
TRAVEL	8,965
STAFF RECRUITMENT	1,200
CONFERENCES AND MEETINGS	49,465
NATIONAL DUES	120,612
DUES/INDIVIDUALS	6,200
MERCHANDISE FOR RESALE-FOOD	5,170
MERCHANDISE FOR RESALE-EQUIPMENT	8,365
MERCHANDISE FOR RESALE-CLOTHING	1,703
BANK SERVICE CHARGES	104,556
BAD DEBT EXPENSE	1,350
GENERAL LIABILITY	85,752
OFFICERS AND DIRECTORS	15,980
MISCELLANEOUS	40,119
<b>TOTAL OPERATIONS EXPENSE</b>	<b>9,661,993</b>
<b>SURPLUS (DEFICIT) OPERATIONS</b>	<b>(181,479)</b>
MORTGAGE INTEREST-DT BOND	93,927
<b>FINANCING/OTHER REVENUE/EXPENSE</b>	<b>93,927</b>
<b>SURPLUS (DEFICIT) AFTER FINANCING</b>	<b>(275,406)</b>
DEPRECIATION	1,027,332
<b>SURPLUS (DEFICIT)</b>	<b>(1,302,738)</b>