



Street Address: 302 N Walbridge Ave. | Madison WI 53783-0001 | amfam.com

Mailing Address: 6000 American Pkwy | Madison WI 53783-0001 | 1-800-MY AMFAM (692-6326)

August 06, 2012

**SECOND REQUEST**

**August 27, 2012**

WINNEBAGO COUNTY CLERK  
PO BOX 2808  
OSHKOSH WI 54903-2808

47 - TXG014

RE: Our Insured: Ralph W & Cynthia A Schwister  
Our Claim Number: 00-401-651941-6916  
Date of Loss: May 10, 2012  
Amount of Claim: \$32,355.30

Dear Winnebago County Clerk:

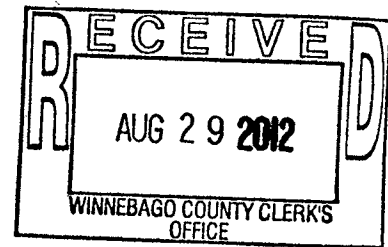
We are notifying you that American Family Mutual Insurance Company has now made payments, resulting from your responsibility for the above referenced claim. The total amount of the claim including our insureds deductible, if applicable, is indicated above.

We believe that we are entitled to recover some or all of this money from you. In handling this claim with you we will take the Comparative Negligence Laws of your state into consideration.

Sincerely,

Timothy Gregory  
Subrogation Senior Adjuster  
American Family Mutual Insurance Company  
1-800-MYAMFAM (1-800-692-6326) X 45161  
tgregory@amfam.com  
Fax: (866) 364-0982  
www.amfam.com/claims

Enc:





## AMERICAN FAMILY INSURANCE GROUP

SCANNING CENTER • 6000 AMERICAN PKWY • MADISON WI 53783-0001 • 1-800-MYAMFAM (1-800-692-6326)

August 06, 2012

47-TXG014  
WINNEBAGO COUNTY CLERK  
PO BOX 2808  
OSHKOSH WI 54903-2808

RE:    Our Insured:        Ralph W & Cynthia A Schwister  
      Our Claim Number:    00-401-651941-6916  
      Date of Loss:        May 10, 2012  
      Amount of Claim:     \$32,355.30

Dear Winnebago County Clerk:

We are notifying you that American Family Mutual Insurance Company has now made payments, resulting from your responsibility for the above referenced claim. The total amount of the claim including our insureds deductible, if applicable, is indicated above.

We believe that we are entitled to recover some or all of this money from you. In handling this claim with you we will take the Comparative Negligence Laws of your state into consideration.

Sincerely,

Timothy Gregory  
Subrogation Senior Adjuster  
American Family Mutual Insurance Company  
1-800-MYAMFAM (1-800-692-6326) X 45161  
tgregory@amfam.com  
Fax: (866) 364-0982  
[www.amfam.com/claims](http://www.amfam.com/claims)

Enc:

ERNEST G. WINTERS  
Highway Commissioner



## Winnebago County

Highway Commission

*The Wave of the Future*

401-651941  
901 W COUNTY RD Y, P.O. BOX 2764  
OSHKOSH, WISCONSIN 54903-2764

OSHKOSH (920) 232-1700  
FOX CITIES (920) 727-8640  
FAX (920) 424-7790

Date: July 25, 2012  
To: Timothy Gregory, American Family Insurance  
From: Winnebago County Highway Commission  
Re: Enclosed Claim

Be advised that in accordance with State Statutes, all claims of Winnebago County must be filed by the claimant, with the Winnebago County Clerk.

Please submit your claim and any supporting documentation to

WINNEBAGO COUNTY CLERK  
P O BOX 2808  
OSHKOSH WI 54903-2808

CCD12080349907M0301 01D

CCD12080349907M0301.02D

**AMERICAN FAMILY  
INSURANCE**

Street Address: 302 N Walbridge Ave. | Madison WI 53783-0001 | amfam.com

Mailing Address: 6000 American Pkwy | Madison WI 53783-0001 | 1-800-MY AMFAM (692-6326)

July 19, 2012

47-TXG014  
WINNEBAGO COUNTY HIGHWAY DEPT  
ATTN RISK CONTROL MGR.  
901 W COUNTY ROAD Y  
OSHKOSH WI 54901-8119



RE: Our Insured: Ralph W & Cynthia Schwister  
Our Claim Number: 00-401-651941-6916  
Date of Loss: May 10, 2012  
Amount of Claim: \$32,355.30

Dear Winnebago County Highway Dept:

We are notifying you that American Family Mutual Insurance Company has now made payments, resulting from your responsibility for the above referenced claim. The total amount of the claim including our insureds deductible, if applicable, is indicated above.

We believe that we are entitled to recover some or all of this money from you. In handling this claim with you we will take the Comparative Negligence Laws of your state into consideration.

This incident occurred when our insured was driving their pontoon boat under the Hwy 116/Main St bridge in Winneconne, WI. Your employees were welding and slag from the welding fell onto the canopy of our insured boat. We feel you are responsible for failure to follow NFPA guidelines well the welding was going on.

Sincerely,

A handwritten signature in black ink, appearing to be "Timothy Gregory", with a long horizontal line extending to the right.

Timothy Gregory  
Subrogation Senior Adjuster  
American Family Mutual Insurance Company  
1-800-MYAMFAM (1-800-692-6326) X 45161  
tgregory@amfam.com  
Fax: (866) 364-0982  
www.amfam.com/claims

Enc:

Tim Gregory

CCD12080349907M0301 03D

<a href="#">Home</a>	<a href="#">Inbox</a>	<a href="#">Search</a>	<a href="#">Claim Links</a>	<a href="#">Admin</a>	<a href="#">FNOL</a>	<a href="#">Help</a>	<a href="#">Recently Viewed Claims</a> ▾
Cln # 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYN			DOL 05/10/2012		Policy 48NK0222-01 Status Open

## View Perils & Reserves

[Return to Claim Overview](#)

[Expand All](#) | [Collapse All](#)

**SCHWISTER, RALPH W & CYNTHIA A / POLICY HOLDER / OWNER**

Peril	Status	Reserve	Total Paid	Credit	Last Activity	Action
BOAT PHYSICAL DAMAGE (081)	Closed	\$0.00	\$31,855.30	\$485.00	06/15/2012	<a href="#">View Peril History</a>

**SCHWISTER, RALPH / DRIVER**

**WINNEBAGO COUNTY HIGHWAY DEPT / OTHER**

**HABUSH HABUSH & ROTTIER / ATTORNEY**

**SUBRO / OTHER**

[Return to Claim Overview](#)

Build Icsdp-7 10 (2012-01-20\_11-18-31) | Claims | TXG014 | Current 2012-07-18 15:11:31 CDT | Server lxpapa44.amfam.com  
© 2005-2012 American Family Mutual Insurance Company All rights reserved. [Internal use information.](#) | [I/S Service Desk](#)

# ICS: Vehicle Total Loss Worksheet

Date Prepared: 06/14/2012 01:20 PM CDT

Clin #: 00-401-651941 Policyholder: SCHWISTER, RALPH W & CYNTHIA A DOL: 05/10/2012 Policy: 48NK022201 Status: OPEN

## Summary

TLW Status: Completed as Total Loss Owner: SCHWISTER, RALPH W & CYNTHIA A Primary File Handler: Gregory Leinum (GAL001)

Boat Year/Make/Model: 2011 / SYLVAN PONTOON / 8522 Serial Number: SYL39057D011 Mileage or Hours: 251

## Total Loss Worksheet (TLW) File Handler

Type: Amfam File Handler TLW File Handler: David M Kiesow (DMK030)

Office: Appleton (40) Unit: PAWLOWSKI PHY DAMAGE (36)

## Vehicle Damage

Estimate	Amount	Comments
Repair Estimate:	\$0.00	
Rental:	\$0.00	
Hidden Damage:	\$0.00	
Diminished Value:	\$0.00	
Other:	\$0.00	
Damage Percentage Adj.	\$0.00	TOTAL LOSS- COMPLETE BURN
Damage Percentage:	0.0%	N/A

Airbags Deployed: No

## NADA Book Valuation

NADA Clean Retail Value: \$0.00 Comments: N/A

Integrated NADA: No

Condition	Ratings	Adjustments	Comments
Exterior:	0%	\$0.00	N/A
Tires:	0%	\$0.00	N/A
Interior:	0%	\$0.00	N/A
Mechanical:	0%	\$0.00	N/A
Overall Rating:	0%	\$0.00	
Adjusted Book Value:		\$0.00	

## Excessive Mileage

Mileage Over 150,000 Miles: 0.0 Per Mile Adjustment: \$0.00

NADA Base Clean Trade In Value: \$0.00 NADA Mileage Adjustment: \$0.00

Excessive Mileage Adj. Options: NONE

Suggested Excessive Mileage Adj. \$0.00

Excessive Mileage Deduction: \$0.00 Comments:

Excessive Mileage Adj. Book Value: \$0.00

## ICS: Vehicle Total Loss Worksheet

Date Prepared: 06/14/2012 01:20 PM CDT

CCD1208034907M0301.05D

Clm #: 00-401-651941 Policyholder: SCHWISTER, RALPH W & CYNTHIA A DOL: 05/10/2012 Policy: 46NK022201 Status: OPEN

**Settlement**

Sources	Amount	Comments
Automated:	\$0.00	
Private Comp 1:	\$0.00	
Private Comp 2:	\$0.00	
Dealer Comp 1	\$25500.00	COMP1 IN ICS- BARLING BOATS SALES \$26900 CASH TAKE PRICE LESS \$1400 AS OWNER IS KEEPING THE TRAILER.
Dealer Comp 2:	\$0.00	
Dealer Quote 1:	\$0.00	
Dealer Quote 2:	\$0.00	
Other Source:	\$0.00	

Prior Damage Estimate: \$0.00

Prior Damage Adj. Options:

Current Brand: Clear

Title Brand Adj. Options:

High Prior Damage Adj. 0.0% \$0.00

High Salvage Title Adj. 0.0% \$0.00

Low Prior Damage Adj. 0.0% \$0.00

Low Salvage Title Adj. 0.0% \$0.00

Valuations	Amount	Comments
Value Before Adjustment:	\$25500.00	COMP1 CASH TAKE PRICE LESS \$1400 FOR OWNER KEEPING TRAILER.
Prior Damage Adjustment:		
Title Brand Adjustment:		
Misc Additions:	\$0.00	
Misc Deductions:	\$0.00	

ACV: \$25500.00

Misc. Fees: \$0.00

License Registration Transfer \$0.00

Deductible: \$500.00

Estimated Salvage Value: \$450.00

Salvage Quote From: IAA

Quote Number:

**Recovery**

Recovery Status: Released

Method of Sale: Via Salvage Vendor Stock Number: 9747950

Salvage Vendor: IAA-APPLETON

Address: 2591 S CASALOMA DR  
APPLETON, WI 54914

Contact Person: Shirley

Phone Number: 920-734-1446

Fax Number: 920-734-3603

Email Address:

Date Called:

Date Moved:

Brand Title As: Junk

Keys Obtained: Yes

ICS: Vehicle Salvage Log

Date Prepared 06/14/2012 01:20 PM CDT

CCD1208034907M0301.07D

Clim #: 00-401-651941		Policyholder: SCHWISTER, RALPH W & CYNTHIA A		DOL: 05/10/2012		Policy: 48NK022201		Status: OPEN	
<b>Summary</b>									
Salvage Log Status: Completed		Owner: SCHWISTER, RALPH W & CYNTHIA A		Primary File Handler:		Gregory Leinum (GAL001)			
Boat Year/Make/Model:		2011 / SYLVAN PONTOON / 8522 CRUISE		Serial Number:		SYL39057D011		Mileage or Hours: 251	
<b>Salvage Log File Handler</b>									
Type: Amfam File Handler		Salvage Log File Handler:		Donna J Drews (DJD002)					
Office: Appleton (40)		Unit:		GUTMAN MTGE (1)					
<b>Recovery</b>									
Recovery Status:		Released							
Method of Sale:		Via Salvage Vendor		Stock Number:		9747950			
Salvage Vendor:		IAA-APPLETON							
Address:		2591 S CASALOMA DR		Gross Bid:		\$700.00			
		APPLETON, WI 54914		Pool Charge:		\$215.00			
Contact Person:		Shirley		Pool Title Charge:					
Phone Number:		920-734-1446							
Fax Number:		920-734-3603							
Email Address:									
Date Called:		05/21/2012		Date Title Sent:		05/25/2012			
Date Moved:		05/23/2012		Date Sold:		06/07/2012 Date Completed: 06/14/2012			
Brand Title As:		Junk							
Keys Obtained:		Yes							
Net Recovery:		(\$5,580.30)							
Percent Recovery:		(21.86)%							
<b>Vehicle Payment</b>									
ACV:		\$25,500.00							
Apply Sales Tax:		Yes							
Sales Tax Rate:		5.000%							
Sales Tax Amount:		\$1,275.00							
AmFam GAP Coverage:		No		GAP Payment Adjustment:		\$0.00		GAP Payment: \$0.00	
Comparative Negligence:		No							
Total Payment Due:		\$26,275.00							
Payment To Lienholder:		\$0.00							
Payment to Owner:		\$26,275.00							
<b>Advanced Charges</b>									
<b>Charge Type</b>	<b>Amount</b>	<b>Comments</b>							
Towing:	\$0.00								
Tear Down:	\$0.00								
Storage:	\$0.00								
Other Costs:	\$6,065.30	end 507 \$4,119.82, end 485 \$1,136.66 tax \$262.82=\$5,519.30 - \$546 is for Storage & recovery							
<b>Total Cost:</b>	<b>\$6,065.30</b>								
Salvage Log File Handler:		Donna J Drews (DJD002)		Date Settled:		05/21/2012			
Payment By (User ID): DMK030		Name: David M Kiesow (DMK030)		Date Paid:		05/21/2012			



CCD12061433279M1801 02D



Insurance Auto Auctions, Inc.  
 Attn Settlement Group  
 N70 W25277 Indian Grass Lane  
 Sussex, WI 530892578  
 Phone (262) 246-8822  
 Fax: (262) 246-4411  
 E-mail IAA\_ASAP\_Milwaukee@iaai.com

Salvage Information

IAA Stock #: 000-09747950  
 IAA Branch: Appleton  
 Fed Tax I.D. 364351076  
 Adjuster: David Kiesow  
 Insured: RALPH SCHWISTER ✓  
 Owner: RALPH SCHWISTER  
 Claim #: 00401651941-0  
 Policy #:  
 Vehicle: 2011 SYLVAN 22' PONTOON ✓  
 Damage: Interior Burn/  
 VIN: SYL39057D011 ✓  
 ACV: \$25,500.00  
 NICB Date: 6/12/2012

REMITTANCE: 9467049

DATE: 06/12/2012

## Remittance Payable To:

American Family Insurance - Appleton Claim Office ( )  
 2323 East Capital Drive Suite 100  
 PO Box 2639  
 Appleton, WI 54911  
 Attn Salvage Dept

<u>Account of Sale</u>	<u>Total Activity</u>	<u>% ACV</u>
Sales	\$700.00	2.75
<u>IAA Charges</u>		
Consignment Flat Fee	\$125.00	0.49
Fuel Surcharge	\$0.00	0.00
Fuel Surcharge	\$0.00	0.00
Tow	\$45.00	0.18
Tow	\$45.00	0.18
Re-Run Fee	\$0.00	0.00
Storage Fee	\$0.00	0.00
IAA - Title Processing Fee	\$0.00	0.00
Bundled Enhancement Fee	\$0.00	0.00
Less IAA Charges	(\$215.00)	(0.84)
Net IAA Return	\$485.00	1.90
<b>Payment Amount</b>	<b>\$485.00</b>	<b>1.90%</b>

Buyer Information

Zbak Auto Body  
 1301 W Armistice Unit G  
 Melrose Park, IL 60160  
 Resale Certificate # 3968-6007 (WI)

Elapsed Days Analysis

<u>Date of Event:</u>	<u>Date</u>	<u>Days</u>
Loss	5/10/2012	-
Assigned	5/21/2012	12
Released	5/22/2012	2
Pickup	5/23/2012	2
Title Rec'd	5/31/2012	9
Sale Doc. Rec'd	6/1/2012	2
Auction Date	6/7/2012	7
Buyer Payment	6/11/2012	4
Remittance	6/12/2012	2

Elapsed Total Days:

34

IAA Doc, RP002.rpt

FILE ONLY

CCD1208034907M0301.09D

AMERICAN FAMILY INSURANCE  
SCANNING CENTER  
6000 AMERICAN PARKWAY  
MADISON, WI 53783-0001  
1-800-MYAMFAM (1-800-692-6326)

\*\*\* ESTIMATE \*\*\*

05/14/2012 01 15 PM

Owner

Owner: RALPH W & CYN SCHWISTER  
Address: PO BOX 358  
City State Zip: WINNECONNE, WI 54986-0358

(920)410-2571  
FAX:

Control Information

Claim # 00401651941-0  
Loss Date/Time: 05/10/2012 07:00 AM  
Deductible: \$500.00

Insured Policy # . 48NK022201  
Loss Type: Comprehensive

Ins. Company: American Family Insurance

Insured: RALPH W & CYN SCHWISTER  
Address:

(920)410-2571

Inspection

Inspection Date: 05/14/2012 01 14 PM  
Inspection Location: Zellmer Marine  
Address: 8362 Cty Rd MM  
City State Zip: Larsen, WI 54947  
Primary Impact: All Over  
Driveable: No

Inspection Type: Field  
Contact:

Secondary Impact:  
Rental Assisted:

Assigned Date/Time:  
First Contact Date/Time:

Received Date/Time: 05/11/2012 10:34 AM  
Appointment Date/Time: 05/14/2012 08:00 AM

Appraiser Name: DAVE KIESOW  
Address: 2323 E Capitol Drive Suite 100  
PO Box 2639  
City State Zip: Appleton, WI 54912  
Email: dkiesow@amfam.com

Appraiser License # .  
Work/Day: (800)692-6326x21525  
Cell: (920)858-0359  
FAX: (866)953-5889

Repairer

Target Complete Date/Time:

Days To Repair: 0

Vehicle

Other - 20011 SYLVAN MIRAGE CRUISE

Lic. Plate: 0  
Lic Expire:  
Prod Date:  
Veh Insp# .  
Condition:  
Ext. Refinish: Two-Stage

Lic State: WI  
VIN: None  
Mileage: 251  
Mileage Type: Actual  
Code: T999Z5  
Int. Refinish:

CCD12080349907M0301 10D

Options

Damages

Line	Op	Guide	MC	Description	MFR.Part No.	Price	ADJ%	B%	Hours	R
1	1			TOTAL BURN	Repair					
1		Items								SM*

Estimate Total & Entries

Labor	Rate	Replace	Repair Hrs	Total Hrs
		Hrs		

Sheet Metal (SM)	\$52.00
Mech/Elec (ME)	\$52.00
Frame (FR)	\$52.00
Refinish (RF)	\$52.00
Paint Materials	\$32.00

Gross Total

Less: Deductible

Net Total

(\$-500.00)

\$0.00  
\$500.00-  
\$0.00 TOTAL LOSS

Alternate Parts C/00/00/00/00/00 CUM 00/00/00/00/00 Zip Code: 54911 Appleton (V10.4.2010)  
Recycled Parts No

Audatex Estimating 6.0.626 ES 05/21/2012 03:49 PM REL 6.0.626 DT 04/01/2012 DB 05/15/2012  
Copyright (C) 2011 Audatex North America, Inc.

THIS IS NOT AN AUTHORIZATION TO REPAIR, VEHICLE OWNER MUST AUTHORIZE.  
AGREED PRICE ONLY  
WE ACCEPT AND AGREE TO DO THE DESCRIBED REPAIRS AT TOTAL REPAIR COST SHOWN.  
SIGN \_\_\_\_\_ DATE \_\_\_\_\_

\*\*\*\*\*WE WILL NOT ACCEPT ANY SUPPLEMENTS UNLESS THEY ARE WRITTEN BY  
AND HAVE PRIOR APPROVAL OF A REPRESENTATIVE OF THIS COMPANY \*\*\*\*\*

THIS ESTIMATE HAS BEEN PREPARED BASED ON THE USE OF ONE OR MORE REPLACEMENT  
PARTS SUPPLIED BY A SOURCE OTHER THAN THE MANUFACTURER OF YOUR MOTOR VEHICLE.  
WARRANTIES APPLICABLE TO THESE REPLACEMENT PARTS ARE PROVIDED BY THE  
MANUFACTURER OR DISTRIBUTOR OF THE REPLACEMENT PARTS RATHER THAN BY THE  
MANUFACTURER OF YOUR MOTOR VEHICLE.

Op Codes

Other - 20011 SYLVAN MIRAGE CRUISE  
Claim # 00401651941-0

05/14/2012 01:15 PM

CCD12080349907M0301 11D

\* = User-Entered Value  
EC = Replace Economy  
ET = Partial Replace Labor  
TE = Partial Replace Price  
L = Refinish  
TT = Two-Tone  
BR = Blend Refinish  
CG = Chipguard  
AA = Appearance Allowance

E = Replace OEM  
OE = Replace PXN OE Srpls  
EP = Replace PXN  
PM = Replace PXN Reman/Reblt  
PC = Replace PXN Reconditioned  
SB = Sublet Repair  
I = Repair  
RI = R & I Assembly  
RP = Related Prior Damage

NG = Replace NAGS  
UE = Replace OE Surplus  
EU = RECYCLED PART  
UM = Replace Reman/Rebuilt  
UC = Replace Reconditioned  
N = Additional Labor  
IT = Partial Repair  
P = Check



This report contains proprietary information of Audatex and may not be disclosed to any third party (other than the insured, claimant and others on a need to know basis in order to effectuate the claims process) without Audatex's prior written consent.

Copyright (C) 2011 Audatex North America, Inc.  
Audatex Estimating is a trademark of Audatex North America, Inc.

☒ American Family log ☒ Compass

CCD12080349907M0301 12D

## Price Symbol Result

### General Info

state: Wisconsin

### Pontoon/Houseboat Model Info

MSRP: \$16,558    Retail: \$14,700year: 2011make: Sylvan Marinemodel: 8522 MirageCruiselength: 22' - 3"inboard HP: n/aboat type: Pontoon[Show Info](#)

### Motor Model Info

MSRP: \$9,990    Retail: \$7,910year: 2011make: Mercurymodel name: 115ELPTEFI 4-Strokehp: 115.# of cyls: 4starter type: Elec.[Show Info](#)

### Result

## Price Symbol: CF

Price symbol was determined by **Retail**  
for the state selected.

Click [Find a Price Symbol based on a dollar value](#) only if you want to modify the MSRP or Retail amounts.

Or

[Modify Selections](#)[Start Another Search](#)



The Power of Vehicle Information  
NADAguides.com

☒ Close Window

2011 Sylvan Ind 8522 MIRAGE CRUISE - 22'  
8522 MIRAGE CRUISE

5/17/2012

## NADAguides.com Price Report

	Suggested List Price	Low Retail	Average Retail
<b>Base Price</b>	\$16,558	\$12,320	\$14,090
<b>Options:</b>			
Boat Cover - Custom - 18 ft. thru 25 ft.		\$440	\$500
Ski Tow Bar		\$345	\$390
Playpen Cover 22' - 25' Boat		\$635	\$720
Fish Finder - Max Depth 600'		\$215	\$245
Bimini Top		\$360	\$410
<b>TOTAL PRICE</b>	<b>\$16,558</b>	<b>\$14,315</b>	<b>\$16,355</b>

### Standard Equipment Details

Length: 22'  
Model Name/Description: 8522 MIRAGE CRUISE - 22'  
Boat Type: Pontoon Boats  
Hull Material: Aluminum  
Beam: 8'6"  
Engine: 0 - 0 HP-  
Net Weight: 2100

### General note:

No further weight and beam information available.

### Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown

**Suggested List** - We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

**Low Retail Value** - A low retail valued boat will show excessive wear and tear either cosmetically and/or mechanically. This boat may or may not be in running order. The buyer can expect to invest in cosmetic and/or mechanical work. Low retail vessels usually are not found on a dealer's lot. **Low Retail is not a trade-in value.**

**Average Retail Value** - An average retail valued boat should be in good condition with no visible damage or defects. This boat will show moderate wear and tear and will be in sound running condition. The buyer may need to invest in either minor cosmetic or mechanical work.

**Note:** Vessels in exceptional condition can be worth a significantly higher value than the Average Retail Price shown

**Salt Water Note:** Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.

ADVERTISEMENT

*Save more on Broadband and Unlimited Nationwide Voice.*

© Copyright 2012 National Appraisal Guides Inc. All Rights Reserved

CCD12080349907M0301 14D



The Power of Vehicle Information  
NADAguides.com

☒ Close Window

2011 Mercury 115ELPT EFI

5/17/2012

115ELPT EFI

## NADAguides.com Price Report

	Suggested List Price	Low Retail	Average Retail
Base Price	\$9,990	\$7,190	\$8,080
<b>TOTAL PRICE</b>	<b>\$9,990</b>	<b>\$7,190</b>	<b>\$8,080</b>

### Outboard Motor Spec

Motor Type:  
Volts (Electric Motors): 0  
Thrust (Electric Motors): 0  
Horsepower: 115  
Cylinders: 4  
Start Type: Electric  
Dry Weight:  
Power Tilt and Trim: 0

### Special notes:

There are no notes for this vehicle.

### Value Explanations

Prices shown are retail consumer values and to be considered as selling prices. Trade-in values are to be determined by local dealers and are generally lower than values shown

**Suggested List** – We have included manufacturer's suggested retail pricing (MSRP) to assist in the financing, insuring and appraising of vessels. The MSRP is the manufacturer's and/or distributor's highest suggested retail price in the U.S.A. when the unit was new. The MSRP is furnished by the manufacturer and/or distributor and are assumed to be correct. Unless indicated, the MSRP does not include destination charges, dealer set-up, state or local taxes, license tags or insurance.

**Low Retail Value** – A low retail valued outboard engine will show wear and/or defects. It may have been stored outside in the elements, been neglected and require cosmetic and/or mechanical work. This classification of engine is not in running order or is in rough running condition. Low retail engines usually are not found on a dealer's lot. **Low Retail is not a trade-in value.**

**Average Retail Value** – An average retail valued outboard engine should be in good condition with no visible damage or defects. This category of engine should be in sound running order. The buyer may need to invest in either minor cosmetic or mechanical work.

**Note:** Outboard Motors in exceptional condition can be worth a significantly higher value than the Average Retail Price shown

**Salt Water Note:** Research indicates that boats exclusively used in salt water, which are not maintained and cleansed with fresh water, may depreciate more rapidly. This could influence the book value 10% to 15%.

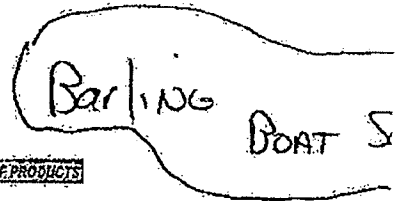
ADVERTISEMENT



Tim Gregory

Sylvan  
**HOME**

P

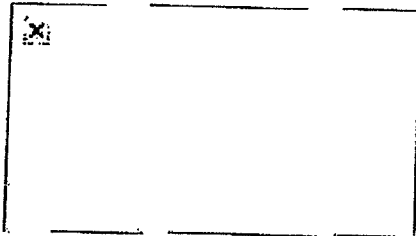


**NEW SYLVAN PONTOON INVENTORY**

**2011 SYLVAN 8522 MIRAGE CRUISE**

LENGTH: 22' 3" BEAM: 102" DRY WEIGHT: 2,100 LBS. MAX CAP: 12 PERSONS FUEL CAPACITY: 24 GALLONS

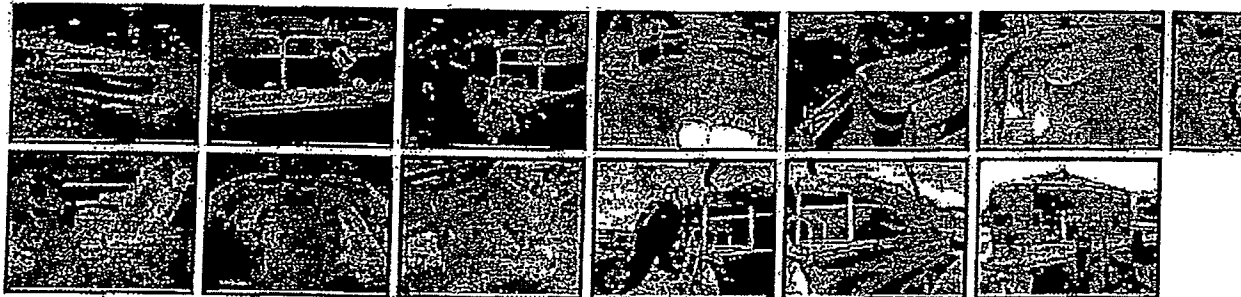
ENGINE: MERCURY 115HP 4-STROKE COLOR: BLUE **PRICE: CALL**



click photo to enlarge

**\$29,522<sup>00</sup>**  
LIST

**CASH TAKE PRICE - \$16,900**  
Jim



**DESCRIPTION:** TACH, FUEL GAUGE, LE PACKAGE (WOOD GRAIN GAUGE PACKAGE, TILT STEERING, HIGH-BACK HELM SEAT, MOOD LIGHTING, PREMIUM UPHOLSTERY, BERBER ( STEREO WITH MP3 PORT AND SPEAKERS, TABLE WITH CUP HOLDERS, 2 FLOOR BASES, LIGHTS, BIMINI TOP, 12V RECEPTACLE, REAR ENTRY BOARDING LADDER, TRIM GAUGE, 1 DEPTH GAUGE, CHANGING ROOM, EZ LOADER TRAILER

STOCK# 37659